



Get to Know Your Friendly Tax Professional



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Yes, you call them frequently to figure out the latest tax provisions or to see how to save the most year after year, but how well do you know your tax professional? Here's a little insight into our very own Tax Principal, Richard Winstead.

Q: Do you have a business "motto" that has shaped your career?

A: Never let anyone jeopardize your integrity.

Q: What is your favorite aspect of your job?

A: I enjoy strategizing with clients to minimize tax liabilities and other aspects of tax planning.

Q: Who do you consider your business mentor?

A: I actually have two. First is Harper Gatton from my growing up years in Madisonville, Kentucky. Harper was an educator and civic leader. Late in his career, he went to Louisville to head the Kentucky Chamber of Commerce. I learned several things from Harper, but most importantly a strong sense of ethics and Christian character.

My second mentor is Levon C. Register, head of the tax division in the Chattanooga office of Arthur Andersen. He also served as chairman of the worldwide tax exempt team of specialists for AA. He was an effective team builder and motivator. You never wanted to let Levon down.

Q: Yes, it is busy season, so what is the last movie you saw in the theater?

A: *Fireproof*

Q: When it's not busy season, how do you spend your free time?

A: Family and civic activities. I really like to spend time gardening and enjoy seeing the results.

Q: If you weren't an accountant, what job could you see yourself doing?

A: I considered two other professions – a lawyer or an architect.

